

TÜV SÜD Group reorganizes its fleet consultancy business

Fleet Logistics' owner, TÜV SÜD Group, is reorganizing its fleet consultancy division by absorbing the legal entities behind the TCOPlus and FleetVision brands into the Fleet Logistics Group.

In May 2015, international testing and certification specialist, TÜV SÜD Group, acquired both TCOPlus and its sister company, FleetVision, market-leaders in consolidated fleet reporting, TCO forecast solutions and international fleet consulting, based in Belgium.

The two companies became 100% affiliates and operated within the company's Fleet Business Unit alongside but legally separately from Fleet Logistics, TÜV SÜD's European market-leading fleet management provider. The former owners remained with the business as managing directors.

The new move, effective from July 31st, will see the disappearance of the separate legal entities. The brands will be retained within the Fleet Logistics Group, creating a consultancy business line headed by Director of Fleet and Mobility Consultancy, Thibault Alleyn.

Both brands, TCOPlus and FleetVision, will continue to exist, as will their associated tools such as GreenCube and FleetCube, within the new business line.

The former owners will take a step back from day-to-day activities and formally leave the business by mutual agreement by October 1st 2017. They remain, however, committed to ensuring business continuity for TCOPlus and FleetVision customers.

The consultancy business will continue to be run and staffed by a global network of seasoned and highly experienced experts in their respective fields, and will remain operationally separate from the outsourced fleet management services that Fleet Logistics provides,

working with separate IT systems and databases to ensure independence in accordance with the wishes of leasing companies and clients.

This model is similar to the way consultancy divisions are typically run within corporate banking, audit and financial services companies.

In terms of its remit, the reorganized business line will continue to provide advisory and consultancy services on a broad range of fleet and mobility issues.

These include managing tenders for fleet clients with a variety of suppliers; providing IFRS readiness checks; and carrying out fleet audits at country, regional and global levels to evaluate potential savings, as well as redesigning in-house fleet teams, their tools, interfaces and the way they operate with suppliers.

The division also specialises in designing and implementing telematics and safety programs, as well as evaluating mobility providers and providing support and advice on the move from car-centric fleet management to driver-centric mobility change management.

There will be a focus on the continued development of state-of-the-art solutions, such as FleetCube and GreenCube, along with strategic reporting and dashboards at global, regional and national levels, and custom-made sales and marketing tools.

A transition of mostly back-office processes will take place during the summer, to further increase the level of service delivery to customers and streamline activities within the Group.

Both consultancy and fleet management business lines will continue to report into Chief Executive Officer, Dr. Jörg Löffler, who said: "Customers of both TCOPlus and FleetVision will not notice any discernible difference in the high quality of services that they will continue to receive, nor changes in the independence of recommendations and deliverables.

“However, having three different legal entities was not in-line with TÜV SÜD Group targets around effectiveness and efficiency. Therefore, instead of three legal entities within our consultancy business, we have moved now to rationalise these to just one under one manager in order to improve time to market and innovation competence.

“Our consultancy arm will continue to act separately from our fleet management business, with Chinese walls, and separate IT systems and databases firmly in place, in order to maintain its independence. We are convinced that this new structure is the best option to take the business forward,” he said.

Ends

Notes to editors

About Fleet Logistics

Fleet Logistics currently has a contracted vehicle fleet of around 180,000 vehicles with a related cost base of around €2.5 billion on behalf of leading multi-national corporations.

The company was acquired by TÜV SÜD in September 2012, the leading international technical service organization catering to the industry, mobility and certification segment. Its experts and technology consultants are dedicated partners in their clients' processes, offering comprehensive industry expertise throughout the entire value chain.

They focus their services on their core competencies of consulting, testing, certification and training. Over 19,000 employees are committed to optimizing technology, systems and know-how at over 800 locations in Europe, the Americas, Asia Pacific and Africa. Further information is available at www.tuev-sued.de.

The Fleet Logistics group currently has operations in:

- Austria, Vienna
- Belgium, Vilvoorde
- France, Paris
- Finland, Helsinki
- Germany, Mainz, Düsseldorf, and München
- Hungary, Budapest
- Czech Republic, Prague
- Italy, Milan
- Netherlands, Oosterhout
- Poland, Warsaw
- Portugal, Lisbon

- Romania, Bucharest
- Russia, Moscow and St. Petersburg
- Spain, Madrid and Barcelona
- Sweden, Malmö
- Switzerland, Baden
- United Kingdom, Birmingham.

Fleet Logistics has strengthened its geographical coverage to include the Baltic region -Estonia, Latvia and Lithuania - by creating consulting partnership agreements.

Fleet Logistics has emerged in Europe as a unique, knowledge-based fleet organisation, offering expert and impartial advising and management services, ranging from fleet solutions (fleet cost, policy and practices benchmarking) to strategic procurement (supplier tendering, negotiation and selection) and ongoing supplier monitoring (continuing control on overall costs, suppliers' pricing, and service quality).

Fleet Logistics' support services enable clients to reduce costs, simplify administration, and achieve maximum effectiveness for their policies and operations.

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